



**Gravity Hills Day**  
October 19th, 2005

**OVERALL SALES**

Distributor	Total Cases	Percentage of Total Sales	Top Rep	Number of cases sold		
				Killer Climb	Base Camp	Tumbling Tractor
The Wine Frog	41.5	7.89%	Steven DiMatteo - 24 cases	0	16.5	25
Classic Wines	101	19.20%	Shan Bagwell - 24.5 cases	4	40.5	56.5
Wines Limited	31.48	5.99%	Victoria Stagmer - 13.48 cases	5.16	5.66	20.66
Wine Partners	33	6.27%	Bill Ritter and Lisa Pope - 11 cases	4	19	10
Dinwiddie Distributing	7	1.33%	Mike Goodin - 5 cases	0	3	4
Elmira Distributing	73	13.88%	John Wilson - 23 cases	8	29	36
			Michael Dalton - 19 cases			
			Peter Yeskoot - 18 cases			
Distinctive Wine and Spirits	18	3.42%	Ted Alexandrakis - 5 cases			
Estates Group SoCal	64	12.17%	Todd Smith - 13 cases			
Frank-Lin	0	0.00%	<b>zero cases sold</b>	0	0	0
Wine Merchant	24	4.56%	Jillian Imikowski - 7 cases	1	9	14
Opici CT	6	1.14%				
Estates Group NoCal	32	6.08%	Ruben Morancy - 15 cases	0	17	15
Opici NY	64	12.17%	F. Mastrogiacommo - 7 cases			
Horizon TN	31	5.89%	R Morrison - 11 cases	0	6	25
	0					
	0					
	0					

**Total cases: 525.98**

**22.16**

**145.66**

**206.16**